

Rueil-Malmaison, October 27 2021

## Ingerop acquires GLI and strengthens its expertise in the field of low voltage electrical engineering

**Ingérop, a major player in consulting and engineering, has just acquired GLI, a company based in Montreuil (93) et Jonage (69), with over 35 years of experience in the field of low voltage electrical engineering. GLI is involved in emblematic projects that make it a reference partner in the field of "intelligent" buildings: networks, regulation, automation, active safety and cybersecurity, fire detection and centralised technical management. This merger is in line with Ingérop's approach of enhancing and extending its engineering offer with high level technical expertise.**

### GLI, a company with trusted know how

With GLI, Ingérop has acquired a company proven for its ability to work on sensitive installations, whether in buildings (banks, prisons, strategic sites, hospitals) or industrial sites (data centres, factories). In addition to its historical expertise in low voltage electrical engineering, GLI has developed multi-technical skills and a real ability to offer complete design and construction services for complex renovations on occupied sites.

With a solid reputation, the company has established long-lasting and trusted relationships with its partners, including Ingérop. GLI has references with prestigious clients, both public (Ministry of Defence, Ministry of Justice, AP-HP, BnF) and private (telecom operators, insurers, major banking networks). Driven by a genuine curiosity in utilising new technologies, GLI's employees now support their clients' thinking on issues related to connected objects and smart cities.

The company currently employs 42 staff and has a turnover of around 6 million euros. Its growth has been continuous and regular since its creation.

### A coherent acquisition to strengthen Ingérop's offer

GLI's employees will further enhance the range of skills and expertise of Ingérop's Building and Industry teams. This merger is fully in line with the implementation of Ingérop's strategic plan "Vision 2025", which includes a strengthening of the service offer in relation to digital technologies.

GLI will continue to be managed by its partners, André Perez and Gérard Sportich. They will report to Ludovic Vaz, Director of the Building activity of the Ingérop group. Jean-Luc Gaillard, director of Ingérop's Industry activity based in the Auvergne-Rhône-Alpes region, will support the development of synergies with industrial clients and the successful integration of GLI's Lyon-based teams.

*"I am very pleased with this new relationship with GLI, a company that we know well and with which we share many values. Its strategic expertise and its complementarity with our own activities already suggest significant synergies in relation to the growing challenges faced by our clients in terms of the control and data security of their assets", says Yves Metz, Chairman of Ingérop.*

For André Perez, former partner and current director of GLI: *"This is a coherent partnership that will promote the continued development of GLI. We have been working with Ingérop for a long time and it is therefore with complete confidence that we are joining this group where our employees can peacefully face the future and continue to carry out their mission with the same passion as they already do."*



From left to right : Jean-Luc Gaillard – Industry Business Manager / Ludovic Vaz – Building Business Manager / Yves Metz – President of the Ingérop Group – André Perez – President of GLI / Gérard Sportich – General manager of GLI

#### About Ingérop

A key player in France and with a solid international presence, Ingérop is an engineering and consulting group specialising in sustainable mobility, energy transition and living environment. The group is present in all the construction businesses: Building, Water, Energy, Industry, Infrastructure, Urban Planning & Transportation. Independent, based in Rueil-Malmaison (France), it employs 2,100 people and in 2020 generated a turnover of €246 million, nearly 30% of which was generated outside France. Active in more than 70 countries, Ingérop continues its steady development both in France and abroad thanks to its shareholder independence, technical expertise, capacity for innovation and proximity to its customers.

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